## **Goizueta Business Library**

Creating Bridges to Knowledge

# Pitchbook Emerging Spaces: New and Disruptive Markets, Technologies, Products and Services

Use <u>*Pitchbook*</u> to identify emerging markets, the companies engaged in these spaces, and the investors and funds investing in them.

#### What are Emerging Spaces

New and disruptive markets, technologies, products, or services, or the new application of a technology, product, or service to an existing market. Pitchbook's analysts look for recent growth in popularity (i.e. what people are talking about, what investors are acting on) in spaces in which there is little to no activity before the growth period. Emerging spaces are always new, innovative, or disruptive with recent, significant growth.

Pitchbook applies algorithms to identify statistically significant spikes in new phrases and then cues these up to the analysts to investigate further. If it checks out, Pitchbook creates an emerging space. Examples of spaces identified include Cannabis Breathalizers and Quantum Cryptography.

### Screening Emerging Spaces



#### Under Market Analysis, click Emerging Spaces

There are currently 7 Emerging Spaces, and each one includes multiple spaces. To view all of them: on the left, under **Screeners**, click **Companies & Deals**, then click **Industry** 



Beneath the **Industries, Verticals & Keywords** search box, expand **Emerging Spaces**. Since these change overtime, we recommend starting your emerging spaces research here and getting the full picture of the most recent emerging spaces landscape. The number to the left of each emerging space is the number of identified companies.

#### **Emerging Spaces**

- + Business Products and Services (B2B) 2,351
- + Consumer Products and Services (B2C) 1,547
- + Energy 1,311
- + Financial Services 3,286
- Healthcare 1,145
  - Fertility Tech 58
    - Mental Health Tech 124
    - Gene Therapies 45
    - Medical Robotics 15
    - Neurotechnology 137
  - Anti-Aging 37
  - Assistive Tech 245
  - Nanomedicine 44
  - Sleep Tech 73
  - CRISPR Diagnostics 17
  - Psychedelics 101
  - Medical Exoskeletons and Prosthetics 28
  - Al-powered Drug Discovery 183
    - VR Health 50
- + Information Technology 3,197
- + Materials and Resources 868

Once on the **Emerging Spaces** landing page (**Market Analysis>Emerging Spaces**), a heatmap of the toplevel emerging spaces displays. Clicking the space(s) you want to explore removes the others.

ectors B2B B2C Ener	gy Finance Hea	lthcare IT	Mate	rials & Re	sources						Siz	ze Comp	any Count	$\sim$
Search by space name		۵ 141	Emer	ging S	pace	5								
NFTs 2,126 Companies		Decenti 907 Cor	ralized Fin npanies	ance		Virtual Events 294 Companies	Blockcha Real Est 197 Com	ate			Sustain Fashion 228 Con			
						Small Satellites 270 Companies					Cannab Beverag 123 Con	ges		
						Sustainable Packaging 260 Companies					Smart L 95 Com			
		Real Est 120 Cor									Clean M 94 Com			
						Ghost Kitchens 217 Companies					Sustain 94 Com			
Blockchain Gaming 514 Companies	Digital Twins 291 Companies					Electric Vehicle Charging I 814 Companies	nfrastruct	ure	Hydr. Energ 131 C	у		Inde	oor Farmin; Companies	-
	loT Security	Silicon												
Quantum Computing 326 Companies	242 Companies					Assistive Tech	Neurot		Psyche					
Robotic Process Automation	DAOs 235 Companies					245 Companies	137 Co		101 Cor	np				
317 Companies						Al-powered Drug Dis 183 Companies	Mental 124 Co							

Emerging Spaces

For example, click **Healthcare** to display a heatmap of all 14 healthcare emerging spaces.

Emerging Spaces				
Sectors B2B B2C Energy Finance Healthcare	Materials & Resources		Size Compa	any Count 🛛 🗸
Search by space name P 14 Eme	rging Spaces			
Assistive Tech 245 Companies	Neurotechnology 137 Companies	Sleep Tech 73 Companies		ity Tech mpanies
Al-powered Drug Discovery 183 Companies	Mental Health Tech 124 Companies	VR Health 50 Companies	Gene Therapies 45 Companies	Nanomedicine 44 Companies

The heatmap defaults to sorting the emerging spaces by the number of companies (**Company Count**), largest first. By clicking on the **Size** menu in the upper right corner you can also sort by **Deal Count** or **Capital Invested.** 

To change the view from a heatmap to a table, click the icon on far right just above the heatmap. The table view displays all 3 data metrics (**Company Count, Deal Count, and Capital Invested**). The default sort is alphabetically by emerging space, but you can change the sort by clicking on one of the three data metrics.

**Emerging Spaces** 

ectors B2B B2C Energy Finance	Healthcare IT Materials & Resources				
Search by space name	A 14 Emerging Spaces				
Name 1	Sector	Company Count	Deal Count	Capital Invested	
Al-powered Drug Discovery	Healthcare	183	842	\$16.94B	
Anti-Aging	Healthcare	37	119	\$3.03B	
Assistive Tech	Healthcare	245	523	\$1.81B	
CRISPR Diagnostics	Healthcare	17	40	\$747.73M	

### A Deeper Dive into Emerging Spaces

Click **Filters** on the upper right corner of the heatmap or table to refine the companies in each emerging space.

Size	Company Count 🛛 🗸	Group by Sector	V Filters (0)	Restore Default
		Spaces to Watch	Analyst Research	
	Fertility Tech	A 2200 D - 1	Mental Health Tech	
•	Filtering options include: • Company Details (e • Company Location • Deal Details (Deal Tr • Click Apply Filters	-		
mpar	Company Details	♀ <mark>Filters (0)</mark> ×		
r1   (	Select backing status(es) Year Founded From YYYY To	×		
ľ	Company Location Select location(s)	~		
s	Search HQ only Verticals Overlap Show companies that also operate in the follo Select verticals	wing verticals:		
	<mark>Deal Detail</mark> s Deal Type			
	Select deal type(s) Deal Date As of 2021 As of 2020 As of 20	V 17 All Time		
ke ic	Deal Status			

#### Spaces to Watch

- Snapshots of trending areas
  - Top 3 Companies
  - Top 3 Most Active Investors
  - o Most Recent Deal

aces to Watch	Analyst Research
	Neurotechnology
🔺 3.98% Deals (	(Last 3 Months)
better understand activities in the bra	efers to technology that enables us to consciousness, thought, and higher order in. Companies in this space are developin rfaces, implantable devices, neuroprosth
Al-p	powered Drug Discovery
▲ 5.81% Capita	I Invested (Last 3 Months)
intelligence for the new pharmaceutica	space are experimenting with artificial purposes of researching and discovering als and drug therapies. Al systems are able ions of different chemical compounds and

#### **Analyst Research**

#### Pitchbook research on trending areas



Hover over one of the emerging spaces in the heatmap for a pop-up snapshot of the emerging space, highlighting **Market Description** and total **Company Count**, **Deal Count**, and **Capital Invested** 

Click on one of the emerging space boxes; on the right the **Top 3 Companies**, the **Top 3 Most Active Investors**, and the **Most Recent Deal** will display



Click View Trend Analysis for more insights into the companies and investors for the emerging space.

- Quick Stats Total of companies, deals and capital invested, and investors being tracked
- Growth Metrics Indicators of investment trends, up or down
- Deals Over Time Bubble Chart (deals and deal size by year)
  - Screen by type of deal, displayed at the bottom of the Bubble Chart
    - IPO, Corp/Strategic M&A, PE, VC, Other Click a **Deal Type** to remove it from the Bubble Chart, leaving just the Deal Type(s) that you want to analyze.
  - Each bubble is a deal; hover over a company bubble for quick deal metrics
  - Clicking on the bubble adds a link for the company to Selected Deal in the upper right of the screen. Click on this link to open the company landing page. You should be brought directly to the Deal History section; or you can click on Deal History to the left of the Overview page.
  - o To return to the **Bubble Chart**, click the **back button**

Selected Deal: Spark Therapeutics - Merger/Acquisition, \$4.77B, Completed; 17-Dec-2019



Continue scrolling down the View Trend Analysis page for more information, including:

- Recent News
- Trending Keywords these can be very useful for further refining the Industries, Verticals, and Keywords search to identify more potential companies or investors
  - Under Screeners, click Companies & Deals, then click Industry
- Trending Companies
- Number of Companies Founded Over Time
- Most Active Investors
- Total Deals Over Time



Click View All Companies for any of these to be brought to the Companies & Deals landing page

	anies & Deals Sea	[]	mpanies	(1)		
Company D	etails (0) × Industry (1) ×	Deal Criteria (0)	Modify All Criteria	(1)		
ndustry Quer	y: Healthcare > Gene Therapies ×					
Overview	Companies Deals Investors	People Pivot Table	Charts ~	🕅 Segment	with Market Maps	~ G
Selected	Select All Select Page					
¥ 🗌	Companies (45)	Year ↓ Founded	Exchange	Ticker	Fiscal Period	Revenue
	G2 Bio Management Company	2021				
	LatchBio	2021				
1	Andelyn Biosciences	2020				
ļ.	AaviGen	2019				
i	Cabaletta Bio (NAS: CABA)	2017	NAS	CABA	TTM 3Q2022	0.00
i	Prevail Therapeutics	2017			TTM 3Q2020	0.00

### **Pitchbook Research Reports**

Locate Pitchbook research reports on Emerging Spaces

### Under Library, click Research Center



View All

### Emerging Tech and Private Company Research

Private Company, Industry Reports, and Emerging Space Briefs from PitchBook	Report Type 🛛 🟹
Q3 2022 Healthcare Services Report Rebecca Springer   14-Nov-2022   Emerging Technology Research   51 Pages	Emerging Technology Research
Q4 2022 PitchBook Analyst Note: Inferring the Future of Al Chips Brendan Burke   10-Nov-2022   Analyst Note   7 Pages	Analyst Note
Q4 2022 PitchBook Analyst Note: Technology Themes from the SOSV Climate Tech Summit John MacDonagh   09-Nov-2022   Analyst Note   5 Pages	Analyst Note
Q4 2022 PitchBook Analyst Note: Digesting Key Takeaways from the Cultured Meat Symposium 2022 Alex Frederick   09-Nov-2022   Analyst Note   6 Pages	Analyst Note
Q3 2022 Carbon & Emissions Tech Report John MacDonagh   09-Nov-2022   Emerging Technology Research   25 Pages	Emerging Technology Research